



**2022 CASCADE  
CONTINUED EDUCATION PROGRAM**

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**BUSINESS**

**REMOTE AND IN-PERSON**

# BUSINESS COURSES

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**Course Name:** *Understanding Medicare: Policy Documents*

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**Overview:** For anyone that has read or reviewed any type of healthcare payer policy document, translation and interpretation is half the battle. In this course we will review some of the most commonly referenced documents under Medicare policy to help provide a comprehensive understanding of how the documents are formatted and organized, where to find the information you're looking for, as well as interpreting commonly used terms and phrases from these documents.

**Duration:** 1 Hour

**Educator(s):** Lesleigh Sisson, CFom, Michelle Wullstein

**CEU(s):** 1 Business

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**Course Name:** *Understanding Medicare: Website Navigation*

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**Overview:** One of the most common questions any educator receives when it comes to Medicare begins with, "Where can I find.....". This course will guide you through the most common resources used to find important Medicare policy and program rules and content to make quick and easy references. Medicare is more than just the DME MAC website, so we will also navigate the CMS website, the PDAC website, the CBIC website, and include resources from some of the Medicare claim review entities.

**Duration:** 1 Hour

**Educator(s):** Lesleigh Sisson, CFom, Michelle Wullstein

**CEU(s):** 1 Business

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**Course Name:** *Defensible Documentation: For the O&P Clinician*

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**Overview:** This course is presented by on-staff clinician Curt Bertram CPO, FAAOP. Curt leverages his years of clinical, patient-centered experience to bridge the gap between documentation that serves the payer, the clinician and the patient. Curt understands the delicate balance between quality patient care, efficient processes, payer requirements and defensible clinical documentation. Join Curt as he shares his methods for meeting the demands of being a clinician and making sure your documentation can stand up to any type of compliance review.

**Duration:** 1 Hour

**Educator(s):** Curt Bertram CPO, FAAOP

**CEU(s):** 1 Business

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# BUSINESS COURSES

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**Course Name:** *Competitive Bidding*

**Overview:** This course will offer a high-level overview of the Competitive Bidding Program, including how it impacts both contracted and non-contracted suppliers within a competitive bid area, as well as how it may potentially impact non-contracted suppliers that reside outside a competitive area. We will cover the current bid round and the inclusion of off-the-shelf orthoses for the first time. Helpful resources for both contract and non-contract suppliers will be provided.

**Duration:** 1 Hour

**Educator(s):** Lesleigh Sisson, CFom, Michelle Wullstein

**CEU(s):** 1 Business

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**Course Name:** *Prior Authorization Trouble Shooting*

**Overview:** As of 2020, Medicare has expanded the Prior Authorization program to include six (6) Lower Limb Prosthesis HCPCS codes. In this course, we will review the prior authorization program and address the issues suppliers may face in achieving an affirmative prior authorization request and how to prevent and/or resolve them.

**Duration:** 1 Hour

**Educator(s):** Lesleigh Sisson, CFom, Michelle Wullstein

**CEU(s):** 1 Business

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**Course Name:** *Revenue Cycle Solutions*

**Overview:** Medicare and other payers policies have changed dramatically in recent years, resulting in an increase in denials. Studies have shown that 90% of denials are preventable and two out of three denials are recoverable. This course will address how you can improve your practices to ensure you get and keep the money you are owed for your services.

**Duration:** 1 Hour

**Educator(s):** Lesleigh Sisson, CFom, Michelle Wullstein

**CEU(s):** 1 Business

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**Prosthetics**



**Orthotics**



**Materials**



**Business**

TEL: 800-888-0865  
FAX: 800-847-9180  
[www.cascade-usa.com](http://www.cascade-usa.com)